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# The Scoreboard

Updating our headlines from one year ago

#### **REPORTING BY DAVID BERTOLA & TRACEY DRURY**

### THEN

Amherst site expansion:

considering adding hematologic care

to its Northtowns satellite campus,

which was originally opened for

chemotheraphy services and had

since added several others. Volume at

Roswell Park Cancer Institute was

**Roswell considering** 

NOW

Roswell Park added one service area, dermatology, at its Northtowns satellite location in the last year, and the number of patients seeking care at the Amherst location has continued to grow. Chemotherapy visits in Amherst were up 11 percent last year. Outpatient clinic visits, up 22 percent last year, have increased nearly 16-fold since 2007, the first full year of operation at the satellite.

In August, Niagara County Industrial Development Agency approved a Payment in Lieu of Taxes (PILOT) package for the proposed facility on the 3.5-acre brownfield site at 1501 College Ave. The

PILOT committed Green Tire to create up to 75 jobs in Niagara Falls within three years. The IDA also made \$6.6 million in federally authorized Recovery Zone Facility bonds available to the company.

### NEXT

Roswell Park expects to add other services at the Amherst site in the near future as more RPCI physicians begin to offer care at the slte. Total full-time staffing at the location is up to 24, not counting four physicians who split their time between the two sites downtown and in Amherst.

#### Mark Gabriele, an attorney at Harris Beach PLLC who provides general counsel to the IDA, said that in the fall,

they got word from Green Tire that it wouldn't be moving forward with the project. "Green Tire will not come to the table until the state DEC signs off on the cleanup," said Sam Santarosa, president of Buffalo Fuel Corp. and Santarosa Holdings.Inc. The latter company owns the property and is in charge of cleanup. Santarosa said options are being explored for the property with various companies, including Green Tire.

## Hispanics United plan may lead to expanded services

#### **BY TRACEY DRURY**

tdrury@bizjournals.com | 716-541-1609

Hispanics United of Buffalo is working on a strategic plan that could see the West Side agency change its name and expand services.

The changes come amid the shrinking of the nonprofit: Revenue, which now totals \$1.2 million, is down \$300,000 from last year; while employment dropped from 38 to 22 full-time-equivalent positions as contracts ended and donations declined. But rather than get discouraged by the change, Executive Director Lourdes Iglesias is looking forward to how the agency can transform and continue to serve as the go-to provider for companies and organizations looking to work with the Hispanic community and other immigrant groups. National Labor Relations Board that the agency unfairly dismissed employees based in part on Facebook postings.

Iglesias says the case, which is still under appeal, was always a workplace harassment issue and shouldn't hinder future progress for the agency.

"My vision is the plan will cover A to Z – how we're perceived in the community and a rebranding or complete makeover for 2012," she says.

Already, the organization has begun highlighting its fee-based translation services to the community that offer translation in 15 languages. Other programs include a senior service day program, domestic violence prevention and parenting services, housing assistance, a food pantry and immigration services.

It is also partnering with the Belle Center

the suburban site was up 400 percent.
Tire recycling co. eyes

**deal for Falls plant:** Green Tire Systems was working on a deal to buy four acres of brownfields at an abandoned site in Niagara Falls.

The company planned to open a 40,000square-foot facility with 60 workers in 2012.